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FinancialPlanning

Retirement

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Reporter

Hello! I've been excited to take on the "Ask an Advisor" advice column where real financial professionals answer questions from real people. The topic can be anything in the world of finance, from retirement to taxes to wealth management — or even advice on advising. This week, a financial advisor asked how they can help their clients retire to, not from, something. Here's Part 1 (be sure to check back next week for Part 2). Please email me at robert.burgess@arizent.com if you have questions for future columns.

As always, thank you for reading. Talk to you next Wednesday!

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TOP STORIES

ASK AN ADVISOR

Ask an Advisor: How can I help clients retire to, not from, something? (Part 1)

What happens when a client loses their sense of purpose and identity when they choose to retire?

- **The 15 most expensive retirement cities in the U.S.**
  Unsurprisingly, six of the top 10 costliest destinations are in California.
- **Giving student-athletes a running start through financial literacy**
  Merrill Wealth Management and IMG Academy are partnering to bring financial education to those looking to succeed on and off the field.
- **Raymond James' wealth unit again posts record profits, assets**
  Net revenue for the Private Client Group reached a new height of $2.42 billion, an 11% jump from the same quarter last year.
- **The rewards financial advisors find working with niche clients**

While generalists may worry they're leaving money on the table by sharpening their focuses so drastically, those who serve narrow client bases say they would never go back.

Read the latest in Retirement

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